

# Rohde & Schwarz

Service that adds value



R&S®  
Obsolescence Management



**ROHDE & SCHWARZ**





We make your  
equipment fit  
for tomorrow.

And work  
today to  
ensure its  
long-term  
availability.

R&S®Obsolescence Management ensures optimal support when it comes to the long-term availability and operational readiness of your systems and products.

Enjoy the comfort of no longer having to worry about risks and hidden costs over the full lifetime of your systems and products.

# R&S®Obsolescence Management: equipped for tomorrow

Even the most advanced technologies grow old. Sooner or later, spare parts are no longer produced or repair costs become unjustifiable. However, R&S®Obsolescence Management offers a solution. It monitors the availability of all your system components and spare parts as well as the presence of in-house software and service skills. Our many years of experience with highly sensitive precision technology have made us specialists when it comes to optimally ensuring the long-term quality and availability of your systems and products.

You need support for the next 5, 10 or 20 years? Even in an emergency, Rohde & Schwarz ensures that you know what needs to be done. This enables you to minimize future risks, prevent hidden costs and ensure the availability of your systems and products today.

## Benefits at a glance:

- ▮ Customized and flexible solution strategies
- ▮ Predictable costs for future product modifications
- ▮ Forward-looking identification of potential hidden cost
- ▮ Minimized costs for spare parts procurement at short notice
- ▮ High operational availability of systems and products

## The process at a glance

### Initial analysis

Learn more about our services. For a fixed price, we analyze your situation and develop a framework for an obsolescence management strategy tailored to your requirements.



### 1. Service agreement

Building on the initial analysis, our qualified obsolescence managers work with you to select a service package that meets your requirements.



### 2. R&S®Obsolescence Management plan

We create an R&S®Obsolescence Management plan based on your service agreement containing everything you need to know. Your R&S®Obsolescence Management plan covers every detail of our cooperation, from the manufacturers involved to analysis/solution process responsibilities and status report frequency.



### 3. Detailed system and product analysis

During the analysis phase, we determine all of the steps you need to take to best safeguard your future based on your spare parts inventory, your needs and the life expectancy of your systems and products. We take into consideration your availability requirements for Rohde & Schwarz systems and products as well as those from other manufacturers.



### 4. Solution phase

After determining your requirements and needs, we begin searching for the spare parts and system components you require. We maintain close contact with suppliers and manufacturers in order to locate alternative procurement sources. And we provide you with functional reconfiguration options for systems and products to ensure their long-term functionality.



### 5. Status report

We create a status report based on our findings to inform you of all required steps as well as estimated costs, expected duration and possible risks. Depending on the provisions of your service agreement, you will receive your status report at regular intervals or after short-notice changes in your spare parts supply chain.



# Your service package – the way you want it

Every company has different requirements for its systems and products. But especially when a long life is required, R&S®Obsolescence Management from Rohde & Schwarz pays off. You alone determine which services you wish to use. From analysis duration and intensity to product nonavailability measures and finding alternative spare parts, you select what's right for you with our R&S®Obsolescence Management service packages.

## Basic

The basic service package ensures you an optimal overview. We notify you as to when a spare part will no longer be available for your systems or products, at regular intervals or when sudden, unforeseen circumstances arise.

## Advanced:

The advanced service package includes all the benefits of the basic service package plus additional advantages. We assess your inventory as well as ours to determine the availability of your spare parts. We continuously check your needs based on this assessment and develop means to cover them in the long term. To make it even simpler for you to procure spare parts, we examine your active systems and products for opportunities to use components and spare parts for other purposes.

## Premium

The premium service package builds on the advanced service package to ensure you comprehensive protection in all areas. For spare parts that are no longer available, we research procurement opportunities and provide you with a cost estimate. We also present possible reconfiguration options for your systems and products.

1. Initial analysis				
2. Obsolescence management process				
Service	Frequency	Basic	Advanced	Premium
Regular reports on Rohde & Schwarz system components and spare parts	Every 3 to 6 months or as requested	•	•	•
Ad hoc reports on Rohde & Schwarz system components and spare parts	For unforeseen events such as supplier product discontinuation	•	•	•
Information on system components and spare parts from other manufacturers	Continuously during the term of support, as requested or no less than every 3 to 6 months	•	•	•
Regular availability reports and analysis of nominal and actual spare parts inventories	Every 3 to 6 months or as requested		•	•
Ad hoc availability reporting and analysis of nominal and actual spare parts inventories	For unforeseen events such as supplier product discontinuation		•	•
Identification of existing redundancies (spare parts acquisition) to ensure availability of required systems and products	Every 3 to 6 months or as requested		•	•
Alternative spare parts recommendations and research, cost estimates and procurement	Every 3 to 6 months or as requested			•
Functional reconfiguration recommendations for existing systems and products, cost estimates and scheduling	As requested			•

## Service that adds value

- | Worldwide
- | Local and personalized
- | Customized and flexible
- | Uncompromising quality
- | Long-term dependability

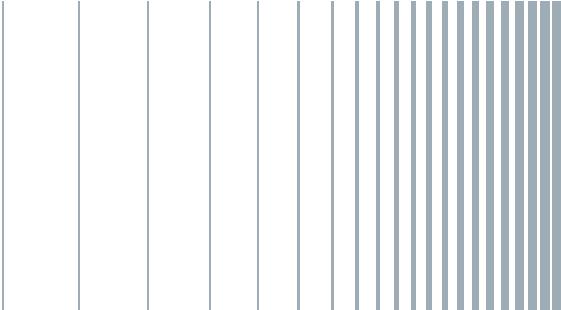
### Service & sales locator

[www.rohde-schwarz.com/contact](http://www.rohde-schwarz.com/contact)

### Regional contact

- | Europe, Africa, Middle East | +49 89 4129 123 45  
[customersupport@rohde-schwarz.com](mailto:customersupport@rohde-schwarz.com)
- | North America | 1 888 TEST RSA (1 888 837 87 72)  
[customer.support@rsa.rohde-schwarz.com](mailto:customer.support@rsa.rohde-schwarz.com)
- | Latin America | +1 410 910 79 88  
[customersupport.la@rohde-schwarz.com](mailto:customersupport.la@rohde-schwarz.com)
- | Asia/Pacific | +65 65 13 04 88  
[customersupport.asia@rohde-schwarz.com](mailto:customersupport.asia@rohde-schwarz.com)
- | China | +86 800 810 82 28 | +86 400 650 58 96  
[customersupport.china@rohde-schwarz.com](mailto:customersupport.china@rohde-schwarz.com)

[www.rohde-schwarz.com](http://www.rohde-schwarz.com)



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